

CLAUDIA M. LANDEO

PROFESSOR OF ECONOMICS

UNIVERSITY OF ALBERTA
DEPARTMENT OF ECONOMICS
EDMONTON, ALBERTA T6G 2H4
CANADA

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LANDEO@UALBERTA.CA

ACADEMIC POSITIONS

UNIVERSITY OF ALBERTA DEPARTMENT OF ECONOMICS

[Office of the Provost, Faculty Retention Offer, April 2010]

Professor of Economics, Associate Professor of Economics
with Tenure & Assistant Professor of Economics, 2002 –
Courses: Game Theory, Advanced & Intermediate
Microeconomic Theory, Industrial Organization

UNIVERSITY OF ALBERTA RESEARCH ETHICS BOARD

Board Member, 2019 –

UNIVERSITY OF ALBERTA INSTITUTE FOR PUBLIC ECONOMICS

Executive and Research Director, 2015 – 2016

YALE UNIVERSITY LAW SCHOOL

Senior Research Scholar in Law, 2011 – 2012

HARVARD UNIVERSITY LAW SCHOOL

Senior Research Scholar in Law, 2012

NORTHWESTERN UNIVERSITY PRITZKER SCHOOL OF LAW

[Dean's Office, Job Offer, April 2010]

Visiting Associate Professor of Law, 2011, 2009 – 2010

Courses: Business Strategy for Lawyers, Corporate Law

CARNEGIE MELLON UNIVERSITY HEINZ SCHOOL OF PUBLIC
POLICY & MANAGEMENT

Visiting Associate Professor of Economics, 2006 – 2007

Courses: Business Strategy for Policy Makers,
Microeconomic Theory, Negotiations

NORTHWESTERN UNIVERSITY KELLOGG SCHOOL OF
MANAGEMENT

Research Scholar in Economics, 2007

CARNEGIE MELLON UNIVERSITY HEINZ SCHOOL OF PUBLIC
POLICY & MANAGEMENT

Research Scholar in Economics, 2005

EDUCATION

UNIVERSITY OF PITTSBURGH DEPARTMENT OF ECONOMICS
PhD Economics, 2002

Andrew W. Mellon Best Student Award, 2001 – 2002

Reuben E. Slesinger Best Research Award, 2001

Dean's Research Award, 2000 – 2001

Department's Best Graduate Research Award, 2000

MA Economics, 2001

UNIVERSITY OF PITTSBURGH GRADUATE SCHOOL OF PUBLIC
AND INTERNATIONAL AFFAIRS

MPA Public Policy, 1996

UNIVERSIDAD DEL PACÍFICO DEPARTMENT OF ECONOMICS
BSc Economics, 1992

HONORS, GRANTS & FELLOWSHIPS

AMERICAN LAW & ECONOMICS ASSOCIATION BOARD OF
DIRECTORS

Board Member Nomination (one of twelve nominees), 2021

NATIONAL SCIENCE FOUNDATION - NSF

Award No. SES-1155761, 2012 – 2015

UNIVERSITY OF PITTSBURGH

Terry McLaine Waters Distinguished Economics Alumni
Lecture, 2013

MAX PLANCK INSTITUTE FOR RESEARCH ON COLLECTIVE
GOODS

Research Fellowship, 2011 (declined due to time conflict)

RUSSELL SAGE FOUNDATION

Roundtable on Behavioral Economics Research Award, 2005
–2006

CARNEGIE MELLON UNIVERSITY, HEINZ SCHOOL OF PUBLIC
POLICY & MANAGEMENT

Pre-Doctoral Research Fellowship, 2000 – 2001

UNIVERSITY OF PITTSBURGH

Andrew W. Mellon Pre-Doctoral Research Fellowship, 2001 –
2002

Dean's Pre-Doctoral Research Fellowship, 2000 – 2001

Teaching Fellowship, 1999 – 2000

Teaching Assistantship, 1998 – 1999

Center for Latin American Studies Tuition Fellowship, 1994
– 1996

ACADEMIC AND PROFESSIONAL PROGRAMS FOR THE
AMERICAS - LASPAU

Research Fellowship, 1994 – 1996

PUBLICATIONS

Optimal Law Enforcement with Ordered Leniency (with Kathryn Spier). THE JOURNAL OF LAW & ECONOMICS, 63, pp. 71-111 (2020). University of Chicago Press

Optimal Law Enforcement with Ordered Leniency (with Kathryn Spier). NATIONAL BUREAU OF ECONOMIC RESEARCH W25095 (2018)

Financially-Constrained Lawyers: An Economic Theory of Legal Disputes (with Maxim Nikitin). GAMES & ECONOMIC BEHAVIOR, 109, pp. 625-647 (2018). Journal of the Game Theory Society

Exclusionary Vertical Restraints and Antitrust: Experimental Law and Economics Contributions. Chapter 3. In Kathryn Zeiler and Joshua Teitelbaum (eds.), THE RESEARCH HANDBOOK ON BEHAVIORAL LAW & ECONOMICS (2018). Edward Elgar Publishing

Law and Economics and Tort Litigation Institutions: Theory and Experiments. Chapter 9. In Kathryn Zeiler and Joshua Teitelbaum (eds.), THE RESEARCH HANDBOOK ON BEHAVIORAL LAW & ECONOMICS (2018). Edward Elgar Publishing

Stipulated Damages as a Rent-Extraction Mechanism: Experimental Evidence (with Kathryn Spier). THE JOURNAL OF INSTITUTIONAL & THEORETICAL ECONOMICS, 172, pp. 235-273 (2016). Mohr Siebeck Verlag Publishing

Incentive Contracts for Teams: Experimental Evidence (with Kathryn Spier). THE JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION, 119, pp. 496-511 (2015). Elsevier Publishing

Shotguns and Deadlocks (with Kathryn Spier). THE YALE JOURNAL ON REGULATION, 31, pp. 143-187 (2014). Yale University Press

Article cited in the legal case *Forbush v. Adams*, [2014] No. ED101290, MISSOURI COURT OF APPEALS, EASTER DISTRICT - U.S.A., Judge Dowd

Article featured in THE HARVARD LAW SCHOOL FORUM ON CORPORATE GOVERNANCE AND FINANCIAL REGULATION, 2013

Irreconcilable Differences: Judicial Resolution of Business Deadlock (with Kathryn Spier). THE UNIVERSITY OF CHICAGO LAW REVIEW, pp. 203-229 (2014). University of Chicago Press

Article featured in THE HARVARD LAW SCHOOL FORUM ON CORPORATE GOVERNANCE AND FINANCIAL REGULATION, 2013

Incentives for Care, Litigation, and Tort Reform under Self-Serving Bias (with Maxim Nikitin and Sergei Izmalkov). Chapter 6. In Thomas Miceli and Matthew Baker (eds.), THE RESEARCH HANDBOOK ON ECONOMIC MODELS OF LAW (2013). Edward Elgar Publishing

Shotgun Mechanisms for Common-Value Partnerships: The Unassigned-Offeror Problem (with Kathryn Spier).

ECONOMICS LETTERS, 121, pp. 390-394 (2013). Elsevier Publishing

Exclusive Dealing and Market Foreclosure: Further Experimental Results (with Kathryn Spier). THE JOURNAL OF INSTITUTIONAL & THEORETICAL ECONOMICS, 168, pp. 150-170 (2012). Mohr Siebeck Verlag Publishing

Incentives and Contract Frames: Comment (with Kathryn Spier). THE JOURNAL OF INSTITUTIONAL & THEORETICAL ECONOMICS, 168, pp.83-88 (2012). Mohr Siebeck Verlag Publishing

Trigger Happy or Gun Shy? Dissolving Common-Value Partnerships with Texas Shootouts (with Richard Brooks and Kathryn Spier). THE RAND JOURNAL OF ECONOMICS, 41, pp. 649-673 (2010). Journal of the RAND Corporation

Article cited in the legal case *Forbush v. Adams*, [2014] No. ED101290, MISSOURI COURT OF APPEALS, EASTER DISTRICT - U.S.A., Judge Dowd

Article cited in the legal case *JTA Le Roux v. Lawson*, [2013] WASC 293, SUPREME COURT OF WESTERN AUSTRALIA – AUSTRALIA, Justice Edelman

Naked Exclusion: An Experimental Study of Contracts with Externalities (with Kathryn Spier). THE AMERICAN ECONOMIC REVIEW, 99, pp. 1862-1892 (2009). Journal of the American Economic Association

Naked Exclusion: An Experimental Study of Contracts with Externalities (with Kathryn Spier). NATIONAL BUREAU OF ECONOMIC RESEARCH W14115 (2008)

Split-Awards and Disputes: An Experimental Study of a Strategic Model of Litigation (with Linda Babcock and Maxim Nikitin). THE JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION, 63, pp. 553-572 (2007). Elsevier Publishing

Deterrence, Lawsuits and Litigation Outcomes under Court Errors (with Maxim Nikitin and Scott Baker). THE JOURNAL OF LAW, ECONOMICS & ORGANIZATION, 23, pp. 57-97 (2007). Oxford University Press

Dollarization and the Inflation Threshold (with Gaetano Antinolfi and Maxim Nikitin). THE CANADIAN JOURNAL OF ECONOMICS, 40, pp. 628-649 (2007). Journal of the Canadian Economic Association

Split-Award Tort Reform, Firm's Level of Care and Litigation Outcomes (with Maxim Nikitin). THE JOURNAL OF INSTITUTIONAL & THEORETICAL ECONOMICS, 162, pp. 571-600 (2006). Mohr Siebeck Verlag Publishing

Settlement Escrows: An Experimental Study of a Bilateral Bargaining Game (with Linda Babcock). THE JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION, 53, pp. 401-417 (2004). Elsevier Publishing

MANUSCRIPTS

Optimal Civil Justice Design (with Maxim Nikitin & Sergei Izmalkov). UNIVERSITY OF ALBERTA, HSE UNIVERSITY & NEW ECONOMIC SCHOOL

Ordered Leniency: An Experimental Study of Law Enforcement with Self-Reporting (with Kathryn Spier). UNIVERSITY OF ALBERTA & HARVARD UNIVERSITY

WORK IN PROGRESS

Debiasing through Law: An Experimental Study of Unrealistic Optimism and Consumer Safety Law (with Christine Jolls). UNIVERSITY OF ALBERTA & YALE UNIVERSITY

Optimal Leniency Rule Design (with Maxim Nikitin). UNIVERSITY OF ALBERTA & HSE UNIVERSITY

Optimal Litigation Finance Design (with Maxim Nikitin). UNIVERSITY OF ALBERTA & HSE UNIVERSITY

Corruption and Leniency Policies: Theory and Experimental Evidence. UNIVERSITY OF ALBERTA

PROFESSIONAL MEMBERSHIP

American Economic Association
American Law & Economics Association
Canadian Economic Association
Econometric Society
Economic Science Association

SHORT COURSES

MAX PLANCK INSTITUTE FOR RESEARCH ON COLLECTIVE
GOODS AND FRIEDRICH-SCHILLER – UNIVERSITÄT JENA
ECONOMICS DEPARTMENT – GERMANY
A Course on Experimental Economics and Legal Research.
Lecturer, 2015

SOCIETY FOR EMPIRICAL LEGAL STUDIES AND UNIVERSITY OF
PENNSYLVANIA LAW SCHOOL – U.S.A
First Workshop on Experimental Economics and Legal
Research (with Kathryn Zeiler). Organizer and Lecturer,
2013

SERVICE TO THE PROFESSION

LATERAL PROFESSORSHIP APPOINTMENTS – EXTERNAL
EVALUATOR
Boston University, School of Law

TENURE PROMOTION – EXTERNAL EVALUATOR

University of Texas at Dallas, Naveen Jindal School of
Management

University of Waterloo, Faculty of Arts, Department of
Economics

AWARD NOMINATIONS – EXTERNAL EVALUATOR

American Economic Association, CSWEP, Carolyn Shaw
Bell Award

GRANT APPLICATIONS – REVIEWER

British Academy for the Humanities and Social Sciences
(British NSF), Economics Program

Social Sciences and Humanities Research Council of Canada
(Canadian NSF), Economics Program

Social Sciences and Humanities Research Council of Canada
(Canadian NSF), Law Program

CONFERENCE PAPERS, BOOK PROPOSALS AND BOOK

CHAPTERS – REVIEWER

Conference on Empirical Legal Studies

Imperial College Press, U.K.

Research Handbook on the Economic Analysis of Torts
(Jennifer Arlen, ed.)

JOURNAL ARTICLES – REFEREE

American Economic Review

American Law & Economics Review

Economics Inquiry

Economics Letters

European Economic Review

European Journal of Law & Economics Games and Economic Behavior
International Economic Review
International Review of Law & Economics
Journal of Economic Behavior & Organization
Journal of Economic & Management Strategy
Journal of Empirical Legal Studies
Journal of Finance
Journal of Institutional & Theoretical Economics
Journal of Labor Economics
Journal of Law & Economics
Journal of Law, Economics & Organization
Journal of Legal Studies
Journal of Public Economics
Journal of the European Economic Association
Law & Society Review
Management Science
Oxford Economic Papers
RAND Journal of Economics
Review of Law & Economics
Stanford Law Review

POLICY IMPACT (selected)

MISSOURI COURT OF APPEALS, EASTER DISTRICT - U.S.A.
Forbush v. Adams, [2014] No. ED101290
Articles cited by Judge Dowd: THE RAND JOURNAL OF
ECONOMICS (2010)

SUPREME COURT OF WESTERN AUSTRALIA - AUSTRALIA

JTA Le Roux v. Lawson, [2013] WASC 293

Articles cited by Justice Edelman: THE UNIVERSITY OF
CHICAGO LAW REVIEW (2014), THE RAND JOURNAL OF
ECONOMICS (2010)

MEDIA PRESENCE (selected)

HARVARD LAW SCHOOL PROGRAM ON NEGOTIATION

PON HLS, *Business Negotiation Skills: How to Deal with a
Failing Business Partnership*, January 2020

FARRELL FRITZ – NEW YORK BUSINESS DIVORCE BLOG

Mahler, P., *Interview with Professors Landeo and Spier on
Shotguns and Deadlocks*, December 2013

Mahler, P., *How Should Courts Maximize Shareholder Value
When Dissolving Deadlocked Companies?*, October 2013

INTERNATIONAL BAR ASSOCIATION NEWSLETTER

Landeo, C.M. and Spier, K.E., *Irreconcilable Differences:
Judicial Resolution of Business Deadlocks with Shotguns
Mechanisms*, November 2013

HARVARD LAW SCHOOL FORUM ON CORPORATE GOVERNANCE
AND FINANCIAL REGULATION

Landeo, C.M. and Spier, K.E., *Judicial Resolution of
Business Deadlock*, October 2013

Landeo, C.M. and Spier, K.E., *Private and Judicial
Resolution of Business Deadlock*, August 2013

PRESENTATIONS/WORKSHOP INVITATIONS

University of Toronto School of Law, Law & Economics
Colloquium (scheduled)

Game Theory Society, Stony Brook Game Theory Festival,
New York (scheduled)

Universidad del Pacífico, School of Economics, Faculty
Workshop (scheduled)

Universidad de Lima School of Economics, Annual Meeting
of the Peruvian Economic Association (scheduled)

Georgetown University Law Center, Law & Economics
Theory Workshop (2022)

Northwestern University Pritzker School of Law, Soshnick
Colloquium on Law & Economics (2021)

University of Virginia School of Law, Seminar in Law &
Economics (2019)

New York University School of Law, Annual Meeting of the
American Law & Economics Association (Panel Chair and
Presenter, 2019)

NBER Summer Institute in Law & Economics (2018)

University of Toronto, School of Law, Annual Meeting of the
Canadian Law & Economics Association (2018)

IOMG Institute, First International Conference on Legal
Strategy (Keynote Speaker, 2017)

Game Theory Society, Stony Brook Game Theory Festival,
New York (2017)

NBER Summer Institute in Law & Economics (2016)

Harvard Law School, Annual Meeting of the American Law
& Economics Association (2016)

Universidad de los Andes School of Economics and School of
Law, LAWLE (2016)

Universidad Diego Portales School of Law, Annual Meeting
of the Latin American and Iberian Law & Economic
Association (2016)

Universidad Católica del Perú School of Economics, Annual Meeting of the Peruvian Economic Association (2016)
 University of Toronto School of Law, Annual Meeting of the Canadian Law & Economics Association (2016)
 Game Theory Society, Stony Brook Game Theory Festival, New York (2015)
 Max Planck Institute for Research on Collective Goods, Workshop on Experimental Law & Economics (2015)
 Harvard Law School, Faculty Workshop (2014)
 University of Chicago School of Law, Annual Meeting of the American Law & Economics Association (2014)
 Boston University School of Law, Seminar in Law & Economics Workshop (2014)
 University of Pittsburgh Department of Economics, Terry McLaine Waters Distinguished Economics Alumni Lecture (2013)
 University of Chicago School of Law, Revelation Mechanisms and the Law Symposium (2013)
 University of Michigan Law School, Law & Economics Seminar (2013)
 Universidad del Pacífico School of Economics, Faculty Workshop (2013)
 University of Pennsylvania School of Law, Conference on Empirical Legal Studies (2013)
 University of Pennsylvania School of Law, 1st Workshop on Experimental Economics and Legal Research (2013)
 Harvard Law School, Seminar in Law, Economics and Organization Research (2012)
 DePaul University Department of Economics, Microeconomics Seminar (2012)
 Connecticut College Department of Economics, Microeconomics Seminar (2012)

New York University School of Law, Law & Economics Colloquium (2012)

Stanford University School of Law, Annual Meeting of the American Law & Economics Association (2012)

University of California at Los Angeles School of Law, Law and Economics Seminar (2012)

Columbia University Law School, Annual Meeting of the American Law & Economics Association (2011)

University of Washington at Saint Louis School of Law, Law & Economics Theory Conference (2011)

Game Theory Society, Stony Brook Game Theory Festival, New York (2011)

Max Planck Institute, 29th Seminar on the New Institutional Economics: Testing Contracts (2011)

Northwestern University School of Law, Law & Economics Colloquium (2010)

Northwestern University School of Law, Faculty Workshop (2010)

University of San Diego School of Law, Annual Meeting of the American Law & Economics Association (2009)

University of Southern California School of Law, Conference on Empirical Legal Studies (2009)

NBER Summer Institute in Law & Economics (2008)

Columbia University Law School, Annual Meeting of the American Law & Economics Association (2008)

Cornell University School of Law, Conference on Empirical Legal Studies (2008)

Carnegie Mellon University Department of Economics, North America Summer Meeting of the Econometric Society (2008)

University of British Columbia, Sauder School of Business, Phelps Centre, Competition Policy Workshop (2008)

Harvard Law School, Seminar in Law, Economics and Organization Research (2007)

Georgetown University Law School, Seminar in Law & Economics (2007)

New York University School of Law, Conference on Empirical Legal Studies (2007)

Universidad de Piura, Department of Economics, Microeconomics Seminar (2007)

Economic Science Association, North American Conference, Tucson (2007)

Econometric Society, North American Winter Meeting, Boston (2006)

Game Theory Society, Stony Brook Game Theory Festival, New York (2006)

Catholic University of Portugal Department of Economics, Southern European Economic Theorists Annual Meeting (2006)

Economic Science Association, North American Conference, Tucson (2006)

Econometric Society, Australasian Meeting, Alice Springs, Australia (2006)

Universidad Católica del Perú CENTRUM Business School, Microeconomics Seminar (2006)

University of Victoria Department of Economics, Microeconomics Seminar (2006)

American Economic Association, Annual Meeting, Philadelphia (2005)

University of Toronto School of Law, Annual Meeting of the Canadian Law & Economics Association (2005)

State University of New York at Stony Brook, Center for Game Theory, Law and Economics Workshop (2005)

Brown University Department of Economics, North America Summer Meeting of the Econometric Society (2004)

American Economic Association, Annual Meeting, San Diego (2004)

University of Toronto School of Law, Annual Meeting of the Canadian Law & Economics Association (2004)

Universidad de Chile Department of Economics, Latin American Meeting of the Econometric Society (2004)

Department of Economics, Microeconomics Seminar (2004)

Northwestern University Department of Economics, North American Summer Meeting of the Econometric Society (2003)

University of Toronto School of Law, Annual Meeting of the Canadian Law & Economics Association (2003)

Carleton University Department of Economics, Annual Meeting of the Canadian Economic Association (2003)

Economic Science Association, North American Conference, Tucson (2003)

RESEARCH SUPERVISION (selected)

NORTHWESTERN UNIVERSITY – GRADUATE

Jennifer Keber (JD, Doctor of Jurisprudence), Research Supervisor, Owen L. Coon/James A. Rahl Award, 2012

Layla Dotson (JD, Doctor of Jurisprudence), Research Supervisor, Owen L. Coon/James A. Rahl Award, 2011

UNIVERSITY OF CALGARY – GRADUATE

Michael Ata (PhD Economics), External Examiner, 2019

UNIVERSITY OF ALBERTA – GRADUATE

Jeffrey Andrews (PhD Resource Economics and Environmental Sociology), External Examiner, 2014

John Simpson (PhD Philosophy), External Examiner, 2008

Yi Wang (MA Economics), Thesis Committee Member, 2017
David Garret (MA Economics), Thesis Committee Member,
2016
Wissam Saleh (MA Economics), Thesis Committee Member,
2015
Yao Chen (MA Economics), Thesis Committee Member, 2008
Xiangbo Liu (MA Economics), Thesis Committee Member,
2005
Harjit Shokar (MA Economics), Thesis Committee Member,
2004
Akanna Osita-Okeke (MA Economics), Thesis Committee
Member, 2015
Tatiana Gubanova (MA Economics), Thesis Committee
Member, 2008

UNIVERSITY OF ALBERTA – UNDERGRADUATE HONORS

David Rybak (BA Honors Economics and Political Science),
Thesis Supervisor, 2016
Finbarr Timbers (BSc Honors Mathematics), Project
Supervisor, University Research Award – URI, 2013
Philippe de Montigny (BA Honors Economics), Thesis
Supervisor, 2013
Barbara Russell (BA Honors Economics), Project Supervisor,
Roger S. Smith Research Award, 2008
Randal Lucas (BA Honors Economics), Thesis Supervisor,
2008

INTERNAL SERVICE

UNIVERSITY OF ALBERTA DEPARTMENT OF ECONOMICS

Graduate Appeals Committee Member, 2013 –

Graduate Program Committee Member, 2016 – 2017
Microeconomics Ph.D. Comprehensive Examination
Committee Member, 2003 – 2009
Undergraduate Recruiting and Advising Committee
Member, 2018 – , 2014 – 2016, 2003 – 2010
Research Grants and Awards Committee Chair, 2012 – 2013
Newsletter Editorial Committee Chair, 2013 – 2015
Web Presence Committee Chair, 2013 – 2015
Teaching Quality Committee Member, 2008

INTERNAL GRANTS

UNIVERSITY OF ALBERTA

Faculty Retention Offer – Research Fund, 2010 – 2019
Faculty Retention Offer – Course Reduction Fund, 2010 –
2019
Endowment Fund for the Future Grant, 2008 – 2012, 2002 –
2005
Killam Research Fund, 2008 – 2010
Faculty Research Fund, 2002 –

NORTHWESTERN UNIVERSITY, PRITZKER SCHOOL OF LAW

Faculty Research Fund, 2011, 2009 – 2010

CARNEGIE MELLON UNIVERSITY, HEINZ SCHOOL OF PUBLIC POLICY AND MANAGEMENT

Faculty Research Fund, 2006 – 2007

NON-ACADEMIC POSITIONS

PERUVIAN MINISTRY OF FINANCE

Senior Research Economist, 1996 – 1997

Research Economist, 1992 – 1996

OTHER INTERESTS

Political philosophy, North American and Latin American History; music appreciation, violin; biking, running, tennis

LANGUAGES

English, French, Italian, Spanish

CITIZENSHIP

Canadian, Peruvian